

## ***MBAA District-Milwaukee meeting***

**Location:** Malteurop in Milwaukee

**Date:** May 20<sup>th</sup>, 2010

**Start:** 6:00pm

**End:** 6:35pm

### **Officers Present:**

- Kris Kalav
- Gretchen Kalav
- Mary Pellitieri
- Mike Scanzello
- Randy Thiel
- Tom Volke
- Andy Jones
- Gretchen Kalav
- Joe Thorner
- John Kretsch
- Penny Pickart
- Tom Eplett

Kris called the meeting to order and welcomed everybody to Malteurop.

### **Secretary's report (Randy Thiel):**

- Presented the minutes from the previous meeting which were seconded and accepted.

### **President's report (Kris Kalav):**

- Acknowledged all the wonderful support at the CBC this past April. Special thanks to:
  - Dave & Cath Radzanowski
  - Tom & Marge Volke
  - John Kretsch
  - Linda Rastani
  - Gretchen Kalav
- Recognition of all the brewers & vendors in attendance tonight; we rely on each other!

### **Treasurer's report (Tom Volke):**

- ~\$700 left over from the CBC expenditures.
- CBC suite received great support from:
  - Milk Marketing Board of Wisconsin and cheesemakers around Monroe area.
  - Sausage donated by Usinger's.
- Jerry suggested the district participate in a promotional suite for the 2011 MBAA in Minneapolis.

- Checking account: \$3,700
- Savings account: \$22,700
- The broker's recommendation for our investment funds: go conservative especially with the latest dip in the market.
- Will be revisiting strategies for the future with Joe Thorner, Finance Chair. To be presented in September.

#### **Finance report (Joe Thorner):**

- More details on upcoming Finance Report.
  - "Where are we currently & where should we be going?"
  - Will include analyses of various monies spent.

#### **P.R. report (Gretchen Kalav):**

- Recap of CBC promo's and suite.
- Big thanks to our fearless leader, Kris Kalav, for spearheading the Sheriton suite.

#### **Membership report (Andy Jones):**

- **2** new members in March.
  - **James Dilman** from KHS-USA
  - **Alan Budde** from USDA Barley Research
- **8** new members in April (!!!)
  - **Ben Rothschild** from MillerCoors
  - **Lynnette LeClair** from MillerCoors
  - **Daniel Pearson** from Miller Coors
  - **Michael Sabert** from Nalco
  - **Scott Fisher** from Nalco
  - **Jacob Sutrick** from Stonefly Brewing
  - **Matt Lee** from Briess Maltings
  - **David Jelsma** from LakeFront Brewing Co.

#### **Arrangements report (Penny Pickart):**

- September meeting will be at Moosejaw Brewpub in Wisconsin Dells.
- Golf outing to be discussed.
- **Motion** made by Jerry Hilton:
  - Have meeting on Friday, so as to facilitate weekend continued stays in the Dells and schedule the meeting for Sept. 24<sup>th</sup> so as to not conflict with the GABF (which is prior weekend).
  - Motion seconded by Gretchen. All in favor, none against.
  - Side note by Jerry: Look for lodging deals at Colonial Hotel.

### **National Meeting Tech report (Mary Pellitieri):**

- Annual Meeting program is now printed.
  - Lots of Oral Presentations and Workshops!
  - Mary will continue on as Tech Chair for the annual meetings.
  - Encouraged participation and presentation of data!

### **District Governor report (Mike Scanzello):**

- Gave recap of TQ-in-print issue:
  - Pushing for retiree access to TQ online.
  - Will email Jim D. to put on docket for Providence meeting.
    - Needs to be put before Executive Board before General Board.
  - Mike Sutton's cost analysis of nixing the printed TQ to be published in Communicator.
  - Was told that "We cannot provide TQ online at no cost". Retirees would need to pay for membership to receive online access.
    - Joe Thorner suggested that the question be asked: "If nixing printed TQ saves money, why didn't fees go down?". Essentially, we are asking for justification of online 'cost'.
    - Mike will bring this up at the June BOG meeting; during Old Business.
  - Jerry Hilton & Bill Ladish noted that for decades, there used to be a one-time fee for retirees.
    - Jerry also noted that retirees dues indirectly kept the district apprised of members that are deceased. Memorial notices are now harder to track.

### **Other notes:**

- This was our Membership Drive meeting. Free dinner for membership-candidate guests.
- 12 guests attended.
- 14 applications were handed out (Linda Rastani took 2 for co-workers who could not attend)

### **Technical Presentation by Joe Thorner.**

- Introduction & welcome by **Ian Maccan**.
- A historical, dynamic, and physical review of the Malteurop malting facility in Milwaukee.

### **Legislative Presentation by Dan Kopman (Schlafly/St. Louis Brewing Co.)**

- Explanation of HR-4278 (Federal Excise Tax) & the Brewers Association's efforts to elicit support.
- Encouraged contacting local representatives to urge support for the bill.