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Master Brewers' Association of the Americas

DISTRICT ONTARIO, CANADA

November Technical Meeting and Annual General Meeting

Date: Thursday November 24, 2011

Time: 14:00

Location: The Pub, Molson Toronto Brewery

1 Carlingview Dr., Toronto, Ontario

Dress: Business Casual

14:15 Hospitality

14:30 Guest Speaker: Bill White, Better with Beer

"MBAA Beer Steward Certificate Program"

15:00 District Ontario Annual General Meeting

16:30 Hospitality

17:00 Dinner

We strongly advise the use of public transportation or shared transportation with a designated driver or take advantage of a taxi and the many hotels in the area, and spend the evening nearby.

Please do not drink and drive



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Treasurer's Report

James Rowe

FY 20011 P&L By Activity (Audited)

Overall Revenue and Expenses

Event Revenue	\$18,195
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Sponsorships \$6,719

Membership Revenue \$3,141

Interest Revenue \$538

Total Revenue \$28,593

Total Expenses \$30,798

FY 2010 Balance Sheet (Audited)

Current Assets

Funds To Deposit	\$0
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Checking Account \$13,682

Savings Account \$43,331

Total Assets \$54,715

Liabilities & Equity

Liabilities

\$2,299

Equity

Opening Balance Equity \$53,410

2011 Loss -<u>\$1985</u>

Recap

- Basically we lost about \$2000 this year due primarily to the overages of the OTC... Beer, Speakers fees etc.
- We also lost \$200 for a deposit for the Brewmaster's dinner that didn't happen. Even though we have more money in the bank than we did last year, we have a loss.
- The extra money is from the consolidation of the curling committee's account into the general account cannot be counted as revenue.
- The liability listed is the Springfield bill that was paid and sent, but likely was lost due to the postal strike.

Master Brewers' Association of Canada Affiliated WITH Master Brewers' Association of the Americas

DISTRICT ONTARIO, CANADA

Technical Committee Chairperson's Report

Angelo Tobia

District Ontario

November 24, 2011

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2011 Technical Committee Members:

Tech Chairperson – Angelo Tobia, Ecolab

Jamie Mistry, Amsterdam

Lee Zacharczuk, Ross Hartrick (1978)

Paul Dickey, Cheshire Valley Brewing

Ueli Schrader, BEI

Ludwig Batista, Sleeman

George Agius, Diversey

Chris Nunes

Mark Aman

Adrian Popowycz, Black Oak Brewing/Great Lakes Brewing



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Technical Meetings - Year to Date

- April 28, 2011 Springfield Meeting:
- Speakers:
- "Seven Consumer Trends That Will Make or Break You" Karen Howe & Jill King - Due North Communications
- "Optimizing Energy Management to Increase Efficiency & Reduce Environment Impact" Jason Smith - Miura North America, Inc.
 - 49 people attended the meeting, 40 stayed for dinner
- Barley Field Day July 21, 2011:
 - 58th annual event
 - Very well attended event by members of the MBAA
 - Very hot and windy
 - Dr. Duane Faulk retiring from U of G but research will continue
 - Reviewed last 100 years of barley research



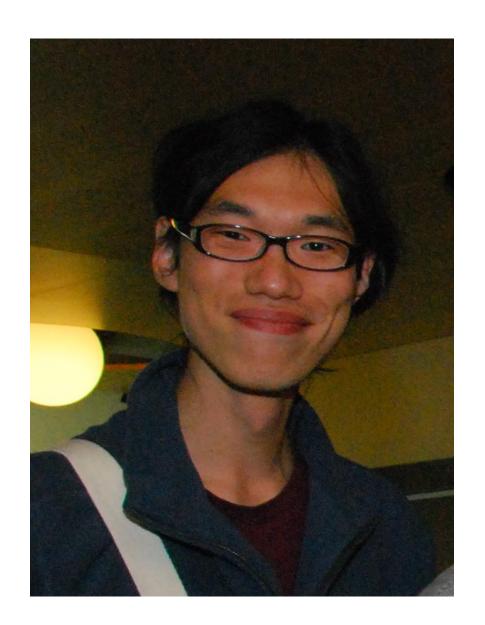
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2011 Iron Brewer Event

- The Iron Brewer event was held on September 30th at the Black Oak Brewery in Etobicoke. Eighty-five members and guests were in attendance to sample the creations of the 16 master brewers. A broad range of beers were presented by the participants – many taking advantage of the spices in the ingredient list this year.
- All were well received and the voting for the favourite beer provided some challenges. This year members were able to vote for their top three beers.
- In the end it was a clear decision James Yii-Jen Tien was crowned the Iron Brewer of 2011. Jamie Mistry placed second and Michael Hancock took third.
- All supplies were generously donated by Canada Malting, Gilbertson and Page, Hop Direct, and Beer and Wine Filter.
- All of the prize winners donated their winnings to Prostate Canada





Master Brewer's Association of the Americas, District Ontario

Iron Brewer Competition 2011 - Results -

Location: Black Oak Brewery, 75 Horner Avenue, Toronto. Organisation: Paul Dickey, 2011-Sep-30

	James McGregor, Andy Preston	Luke Pesti	James Tien	Adrian Popowycz	Jamie Mistry	Kyle Smith	Kevin Clark	Jon Downing
Team	1	2	3	4	6	8	9	10
Ranking	4	6	1	good	2	good	good	7

	Sam Corbeil	Simon Dacosta	Kevin Somerville	Michael Hancock	Bryan Egan	Paul Dickey
Team	15	16	17	18	19	20
Ranking	5	9	8	3	good	good



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Ontario Technical Conference January 27, 2012

08:00 - 16:00

Morning Session replaces Thursday Technical Presentations

Afternoon Session will feature guest speakers

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2012 Technical Committee Members:

Vera Morton, Mill Street Brewery (**Tech Chairperson**) Lee Zacharczuk, Ross Hartrick (1978) Paul Dickey, Cheshire Valley Brewing Ueli Schrader, BEI Adrian Popowycz, Great Lakes Brewing George Agius, Diversey Dave Coutts, Mill Street Brewery Rob Boyd, Mill Street Brewery Faranek Hafezi, Mill Street Brewery Alex Nichols, Barley Days Brewery John Legassicke, Neustadt Brewery

Golf Committee Report

- Our numbers were good: 138 golfers
- Great weather. We got lucky! Frank's exact words were "you will be the first tournament in about 2 weeks that won't have rain... every day we've had rain, or at least a passing shower!"
- And he was right, great weather! And course was super green and in great shape!
- 2012 Tournament Date: Friday, September 7, 2011 @ Springfield G&CC, Guelph
- RESULTS:
- Scores ranged from -12 to +11 (wow! what honesty!)
- -14 (Durston, Smith, Eastaugh, Durston) again!

Curling Committee Report

- Back after a successful event in 2010
- Another New Venue Guelph Curling Club
- 32 curlers (down from 46 last year)
- A very good pre curling lunch by The Pour House
- Prizes donated by attendees!
- Made a profit, but will give back next year!!
 - \$1800.00 in registration
 - \$1848.39 charge by the Guelph Country Club
 - \$48.39 deficit for year (a good thing for once)
- Curling Bank Account now in the District Main Account
- Thanks to committee: Ian Richardson, Angelo Tobia, Cate McFalls

<u> Membership – District Ontario</u>

- Current membership is 214, up about 15% from last year.
- There are 7 memberships that have just expired and most likely will be renewed, so membership is has grown in the past year.
- Membership is made up of:- Brewery 97
 - Allied 79
 - Student 16
 - Honorary/Retiree 22

<u> Membership – District Ontario</u>

- A number of current members have 25 years or more of membership and will qualify for Retiree status when they retire.
- If you want to know your status please contact me at blawrence@generalfiltration.com or give me a call.
- You must maintain a Retiree membership to be kept on the membership list.



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Education Committee Report

Ed Bridge

MBAC EDUCATION COMMITTEE

NOVEMBER 18, 2010

GOLF SPONSORSHIP RECEIPTS AND EXPENSES

PARTICULARS	RECEIPTS	EXPENSES	BALANCE
17 RENEWED SPONSORSHIPS @ \$152.55	2395.35		2395.35
2 NEW SPONSORSHIPS @ \$361.60	723.20		3316.55
1 NEW SIGN @ \$67.80	67.80		3384.35
SCUTT SIGNS INVOICE 37619		293.80	3090.55
HST TO BE REMITTED		389.35	2701.20
CLAIM BACK HST RE SCUTT SIGNS	33.80		2735.00

BALANCE IN EDUCATION FUND BEFORE 2010 FUNDRAISING	3836.00
NET 2010 FUNDRAISING	2735.00
BALANCED IN EDUCATION FUND AFTER 2010 FUNDRAISING	6571.00



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THE EDUCATION COMMITTEE AND THE MEMBERSHIP OF DISTRICT ONTARIO THANK THE FOLLOWING COMPANIES AND REPRESENTATIVES WHOSE SPONSORSHIPS OF HOLES AT THE 2010 GOLF TOURNAMENT HAVE CONTRIBUTED TO MAKING THE MBAC SCHOLARSHIP A SUCCESS:

BALL PACKAGING PRODUCTS CANADA BEVERAGE MACHINERY SERVICE INC. BRUTECH PROCESS AND PACKAGING INC. CANADA MALTING COMPANY LIMITED CARGILL MALTING AND CORN MILLING

CASCO INC.

CROWN METAL PACKAGING CANADA LP

DIVERSEY ECOLAB

GEATUCHENHAGEN

GEA WESTFALIA SEPARATOR

KRONES

MALTEUROP CANADA LIMITED

McRAE INTEGRATION

PALL CANADA

ROCKWELL AUTOMATION

ROSS HARTRICK TANK LININGS

SOUTH COAST HOPS

TRAXXSIDE TRANSLOADING

KENT WALTERS

IAN RICHARDSON

JOHN BRUNNING

MATTHEW LETKI

HOWARD LOW

TIM COOLEN

RON MASCARENHAS

CHRIS D'AOUST

ROB HAY

LARRY HARPER

PAUL SCOTT

MARCUS MIELKE

DOUG WILKIE

ANDY BENTLEY

DOUG REID

TERRY JANTZI

GUY AND LEE ZACHARCZUK

REMI VAN DE SLYKE

ROBERT HAVEKES



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MBAC Educational Scholarship

- Scholarship being awarded to either the MBAA Brewery Packaging Technology course or the MBAA Brewing and Malting Science course.
- Applications due by January 1st
- Application can be found on District Ontario Web Pages
- Application is same as Hipp so be sure to apply to both
- Winner announced at the MBAC Ontario Technical Meeting

MBAA ONTARIO TECHNICAL CONFERENCE FUNDAMENTALS SEMINAR THURSDAY, JANUARY 27, 13H00 TO 17H00

Торіс	Speaker		
Microbiological Control in the Brewing Process	Lyn Kruger - Siebel Institute of Technology		
Bare Bones Microbiological Testing	Gord Slater		
Common Mistakes with Microbiological Work and How to Avoid Them	ТВА		
Microbiological Result Analysis and Application to Root Cause Analysis	Kevin Hryclik - Labatt Brewing Company		
Sensory Impact of Microbiological Infections	Roy Desrocher - GEI Consultants		

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Chris Williams

BoG Report

- Successful Conference in Minneapolis
- Brewing Summit joint with ASBC will occur each 4 years
- Next Annual Conference
 - "World Brewing Congress" (ASBC, MBAA, BCJ, EBC, IBD)
 - Portland, Oregon
 - July 28 to Aug 1, 2012

Education

- Packaging Technology and Brewing & Malting Courses
- IBD Exam Course (Mod 3) and plans for Mod 1 and 2
- Mar 5-9 and 12-16, 2012, St Paul MN at headquarters

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- Beer Steward Program
 - Bill White will fill you in on details
- Looking to hold next International Brewers Symposium on Malting Barley in Canada
 - Summer of 2013
- Packaging and M&B Science short courses are healthy and in demand
 - Will be adding more content to appeal to small brewers

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New MBAA Website by WBC 2012

- Will be easier to navigate and use
- Districts will update their own pages

Electronic TQ

- They need papers (from local programs)
- Case studies are a great idea
- Trying to bring in more advertising for TQ

Brewpedia

Will be developed as an online member access resource

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MBAA Packaging Technology Text

- Need assistance editing some chapters for 2nd edition
- Hope to submit for publishing for 2013

MBAA Store

New garments and literature available, check out the website

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National Treasurer Report Highlights

- Will hold investments at 75% fixed and 25% equity
- -2011
 - Next Income \$12,076
 - Total Revenue \$639,616
 - Total Expenses \$627,540
- -2012
 - Budget a net income of \$31,425
 - Revenue Budget \$1,050,608
 - Expense Budget \$1,019,183
 - Higher due to WBC year
- See Chris W if you require breakdown of financial statements

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- Professional Membership increases by \$5 for 2012
 - National states more bang for buck
- MBAA membership for 2011 up to 2556 (from 2431 last year) more than previous 5 years
- Have assigned HACCP task force to come up with a plan for breweries
- National does not support District Ontario for 2014 National Conference – Beer Issues

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One Bylaw Change

• The Secretary shall be an assigned employee of Scientific Societies whose secretarial duties will be directed and over seen by the current President. They shall keep the minutes of the meetings of the members and of the Board of Governors, sub committees, etc as warranted in one (1) or more books provided for that purpose, see that all notices are duly executed in accordance with the provisions of these bylaws or as required by law, be custodian of the Association's records, keep a register of the post office address and e-mail address of each member both of which, shall be furnished to the Secretary by such member, and in general perform all duties incident to the office of Secretary

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Note

Members of the Master Brewers Association of the Americas, especially members of the Board of Governors, Districts, and all other association committees, are reminded that they do not and may not speak for, or on behalf of the association without the express permission of the President or the Executive Committee. This policy also prohibits the use of MBAA letterhead when making a statement of a technical, economic, or political nature. MBAA stationery cannot be used to take a viewpoint or action on behalf of the association, or a viewpoint or action that can be construed as being on behalf of the association, unless authorized in writing to do so by the president or Executive Committee. Members of the Board of Governors, Districts, and all other association committees speak only for themselves as professionals when giving opinions or making statements unless they have received written permission from the president



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Past President's Report 2011

Angelo Tobia

President's Report 2011

Jamie McGregor

Combined!



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Association Trends in 2011

- •Members not renewing membership due to less company sponsorship and plant consolidation
- Need more involvement from the smaller brewers
- General attendance at quarterly technical sessions very good
- •Iron Brewer attendance excellent!
- •Labatt Technical Session cancelled due to lack of sponsorship replaced by the Iron Brewer
- Social Committee function cancelled due to lack of interest
- Technical Committee woes



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Association Trends in 2011

Technical Committee woes continued

- Attracting members to join Technical Committee
- Paying expenses for President to attend WBC
- Finding relevant technical presentations and speakers



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Reasons For Returning January Conference to One Day

- Physical restraints of basement room in hotel
- Lack of ability to provide a quality presentation
- Commitment from Niagara Brewing College to have full class participation
- Costs of putting on presentation in the salon rooms (2011 AV \$1800)
- Returning to "Back to Basics" philosophy of technical presentations
- Still able to deliver a quality conference inclusive of networking opportunities



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Nominating Committee Report:

Jamie McGregor on behalf of the nominating committee

2012 Proposed MBAC Exec:

President
Past President
Vice President
Secretary
Treasurer
Technical Chairperson
Board of Governor
Education Chairperson

Angelo Tobia
Jamie McGregor
Bill Lawrence
Bill Lawrence
James Rowe
Vera Morton
Chris Williams
Joel Manning

Nominating Committee:

Kirk Massey
Gary Matthews
Joel Manning



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- We had an exceptional agenda of technical and social meetings -- thanks to the hard work of all of the committees.
- We will continue to try and present relevant topics in 2012.
- We need your support and feedback to continue to provide quality technical presentations and social events.
- If any of the members are able to join one of our committees for 2012, please let us know. Talk to Jamie or Angelo after the meeting.
 - Committees: Technical, Golf, Curling, Financial, and Educational



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New Business

Is there any new business from the floor?



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Acknowledgements

Sincere **THANKS** goes out to all our **Sponsors** and **Speakers** for making this another successful year for the **M.B.A.C.**!!!





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Enjoy the rest of the evening....*Please* remember to <u>Drink Responsibly, Do Not Drink & Drive!</u>