

## District NW Members Meeting

Friday, October 12th, 2018 Yakima, WA

District President, Brian Faivre, Deschutes Brewery, welcomed attendees to 176th meeting of District NW

Introduction of GUESTS

Approval of MINUTES posted online and approved.

HOPS REPORT: Steve Carpenter, Yakima Chief-Shared some information from grower and broker perspectives-Yakima weather challenging early in the season, irrigation in Idaho and Yakima good. Pests were manageable. Harvest had ideal weather, small amount of rain in Oregon. Centennial most challenging variety this year, early bloom, yields low. Alphas lower than last year but above 5 year average.

Last ten years reviewed. Big switch from alpha to 80% aroma hops in PNW. Germany have become primary alpha producers. Top ten varieties have switched around. Citra have overtaken Cascade as biggest single variety in the PNW. Pahto entered top ten for the first time.

UK and German hops: Weather challenges in spring. Very short spring into early summer. Led to early harvest. Lack of rain meant several varieties off 30-40% Herkules alphas lower by 10-20%. Alpha market may be affected. Climate change may be an issue, some alpha users may have an issue buying on spot. Czech Saaz off 30-40%.

MALT REPORT: Mike Heinrich, Great Western Malting-153 million bushels, up 15% Higher yield. Idaho up 10%. PNW overall normal growing conditions, lower proteins. Great year in Palouse, Klamath Basin a little higher protein, average to good crop quality and yield. Camas Prairie, hot and dry, not as good crop, will get screened out. Acceptance rate 80-85%

Idaho winter barley very good, some heat stress. Rain at the right time in dryland areas. Lower protein and high quality. Montana dryland, average crop. North Dakota had a great crop, no disease issues. Planting down, mainly six row.

Canada dry season especially in the south of Alberta, Northern Alberta got rain at harvest and had a late harvest and then snow, so harvest not all in. Sprout damage and pregermination. Central Alberta excellent. Saskatchewan generally very good, same for Manitoba. 8.5 million tonne crop, for Canada, plenty of good quality barley available.

TREASURER REPORT: Doug Hindman, Elliott Bay Brewing-Increase from 60 to 90k in cash balance Working capital comes from meetings, investment and dues. Investments providing a boost, but not what keeps the district afloat. Last few meetings; Fall meetings generally run in red or barely make money. Lost at both of last two. Spring meetings in Hood River have been consistently doing well This meeting is looking good due to high attendance. Scholarship: Three awards made last year for full MBAA

courses. Two being taken this year, one will be postponed until next year. Graham Brogan from McMenamens spoke about benefits of receiving scholarship.

Around a dozen applications each of the last two rounds of scholarships, new selection criteria will be brought out for the Spring meeting to encourage even more applications. Applications will open about a week after Spring Meeting. August 1<sup>st</sup> will be deadline for receiving applications.

James McDermet from Reuben's is first recipient this year, second is Julia Person from CBA. Both will attend Engineering course.

MEMBERSHIP REPORT: Doug Hindman, Elliott Bay Brewing. Trending up, over 500 members now. Very healthy. Oregon has 49%, Washington 39%. Region well represented at GABF and World Beer Cup this year. Reminder of benefits of membership, online resources and training. New members: 7 new members introduced themselves and were inducted by unanimous approval of current members in attendance after pledging to uphold the organization's values and principles.

BOG REPORT: Susan Welsch, MBAA President –District NW strongly represented at National. Tome Shellhammer wasn't able to attend. New Board approved. Dues will go up January 1<sup>st</sup>, finances very healthy, \$45 k up in revenue, books are lower than budget. Executive team looking at flow of information to and from districts. Board of Governors will have role of liaising more effectively. New process for getting new districts approved. Three new districts coming, Great Plains, Austin and Mid Atlantic. Now Communities of practice, Safety and Container Quality. Improved website tools coming. Next year's national meeting in Calgary next October.

NEXT MEETING: Spring Hood River, May 10 and 11, 2019, Fall will be Bend, September 6 and 7, 2019. Fall 2020 in Seattle Area.

Minutes recorded by Doug Hindman and transcribed by Nick Funnell