

MBAA DISTRICT NW SPRING MEETING MINUTES (May 5, 2017)

Members' Meeting

Words of remembrance/toasts/moments of silence for Curt (Good Life) and Ben (Lucky Lab)

BARLEY REPORT (Brad Loucks, Great Western Malting)

Decent winter; good soil moisture; some planting delays (wettest locales furthest behind); acreage down 20-40%; big brewers long on inventory = curtailing contracts

HOP REPORT (Jim Boyd, Roy Farms)

Worldwide plantings up 10K acres to 145,000 acres, mostly in US (from 53,000 to 58,000 acres)

Czech Republic: 100% forward contracted 2017, -18, -19.

Germany: more alpha plantings; 99, 88, 78% forward contracted

NZ harvest down 20-30%; worst harvest on record; total acreage = 1200 (US farms avg. 600 acres)

UK: 2300 acres total; 100%, 90%, 90% forward contracted

US increase 5k acres; 98%, 95%, 60% forward contracted; more aroma acres planted;

encouraged sourcing spot hops from fellow brewers to mop up excess inventory currently in brewery's hands

Only 25% of hop stocks are in hands of brewers; 75% held by dealers and growers = huge unsold inventory; prices unlikely to be reduced because growers are funding expansion of acres and equipment

Financial Report (Doug Hindman)

Summary of 2015/16 Meetings

Jan. 1 Cash balance review: \$37,364 (2015); \$46,449 (2016); \$57,320 (2017)

Meeting expenses in both 2015 and 2016 exceeded income by \$2,613 and \$1,822, respectively; 2015 shortfall due to WA sales tax and 2016 more expensive facilities in Seattle and Portland and slightly lower attendance in PDX due in part to other contending events before and after the meeting weekend.

Questions posed about line items making up insurance expense (= officers + district meeting liability)

Scholarship Report

Nick Mader (Fremont Brewing) reported to membership on his \$11k scholarship to pursue Harriot-Watt studies

OSU Award (Tom): Ruth Nelson is Jr. Food Science major with Fermentation emphasis

Next deadline for MBAA full-course tuition scholarship: 9/15/17

Workshops before and after main meeting:

Keg Maintenance and Stem Safety w/ Jon Graber (thanks Jonathan Berry)

Microscopy (thanks Kevin McCabe/Full Sail and Jess Caudill/Everybody's Brewing)

Food Safety (thanks Tatiana Lorca/Ecolab)

New Members Intro w/ Animal ID: 22 bears, bunnies, and gerbils sworn in

BOG Report (Joe Casey) notify District members of nominated officers (three from District NW); swearing in of National officers at Fall Meeting in Eugene (home District of President); membership retention efforts afoot; Nat'l meeting in Atlanta in 2017; Next meeting in Oct.; District BOG rep is liaison to National.

Sponsorship: Launching \$350 vendor sponsorship at Fall Meeting in response to vendor interest.

Scholarships: First \$1,000 scholarship awarded to OSU student, Ruth Nelson; Membership voiced support for both supporting, increased scholarship match, and additionally funding the endowment to kick out \$2,000 / year.

Hop Symposium Scholarship proposed: 5 full-tuition awards will be made; deadline = June 15; approved by membership; Joe Casey coordinating beer donations; 200-400 attendees anticipated.

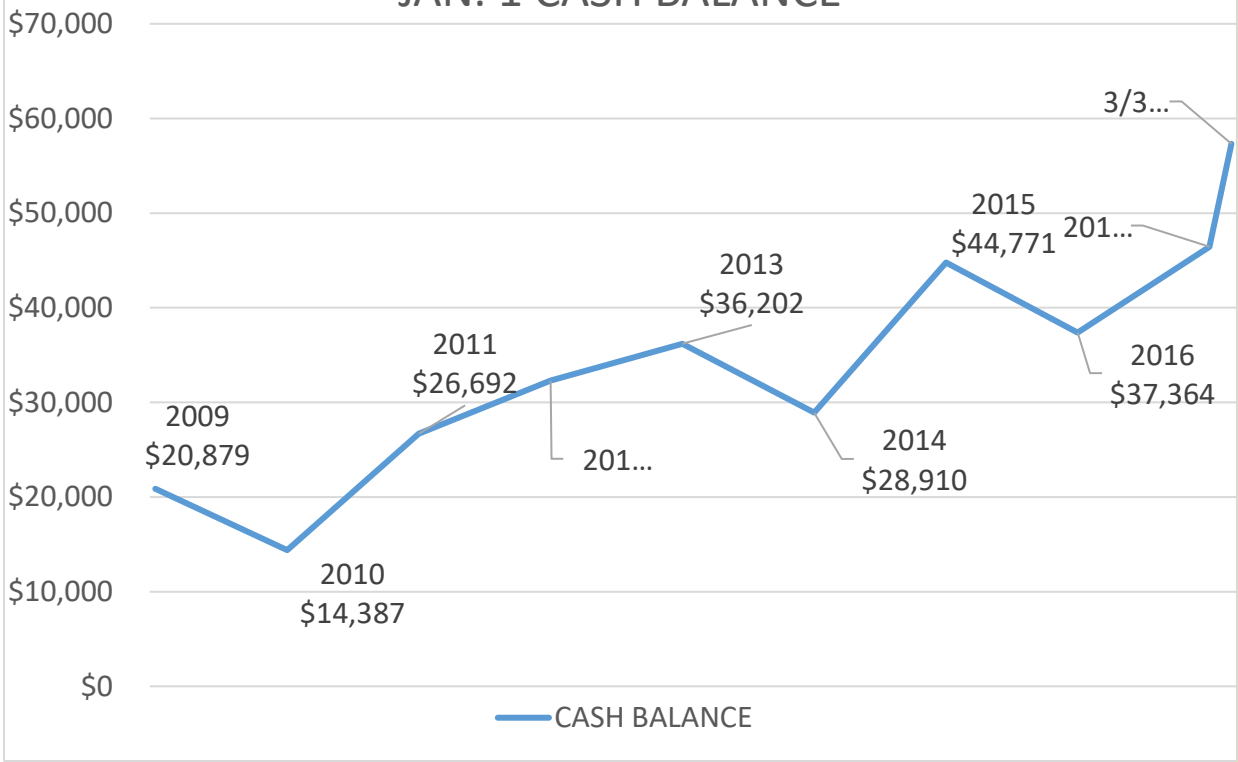
Fall Meeting 2017 = Oct. 20-21 in Eugene, OR @ Hilton; Ninkasi = host

Spring Meeting 2018 = May 19-20 in Hood River, OR

Meeting Summary and **Technical Committee recap** and planning announcement (Nick Funnell)

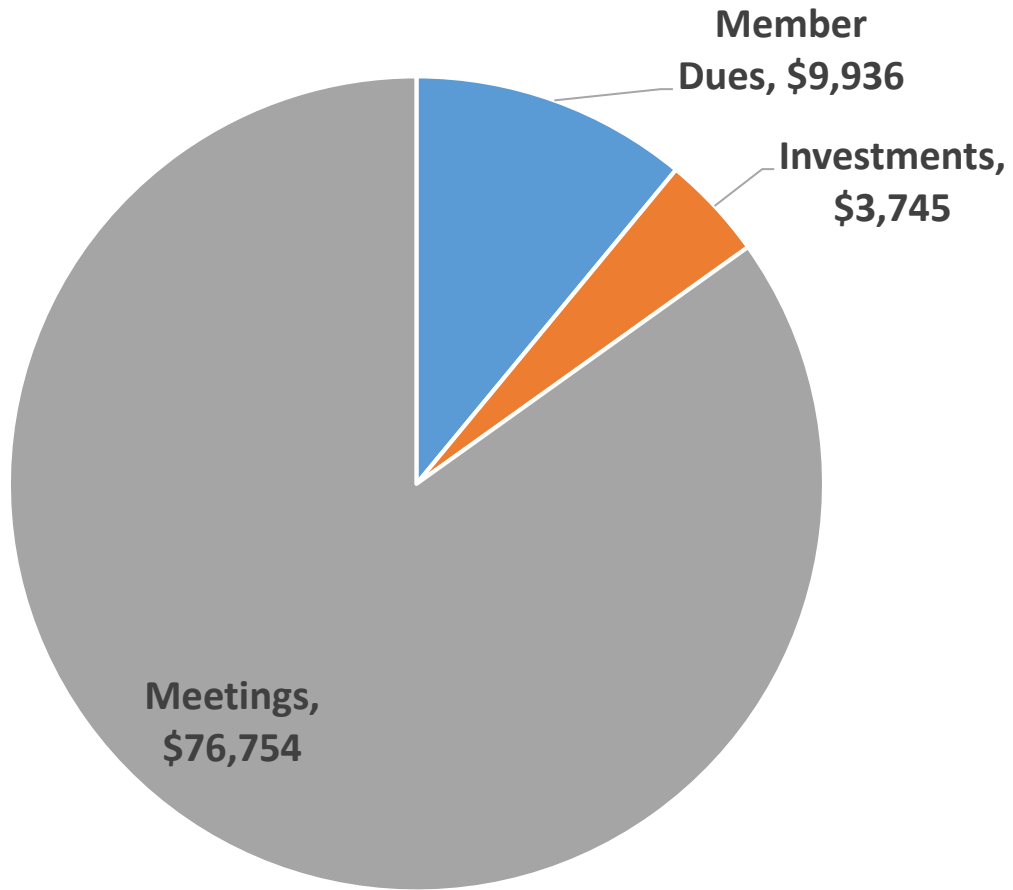
Housekeeping (Christina LaRue); beers in hospitality suite; keep beers capped between hospitality and meeting room; meals served upstairs above reception desk; shuttles to/from Full Sail until 11:15; hospitality likely to close about midnight.

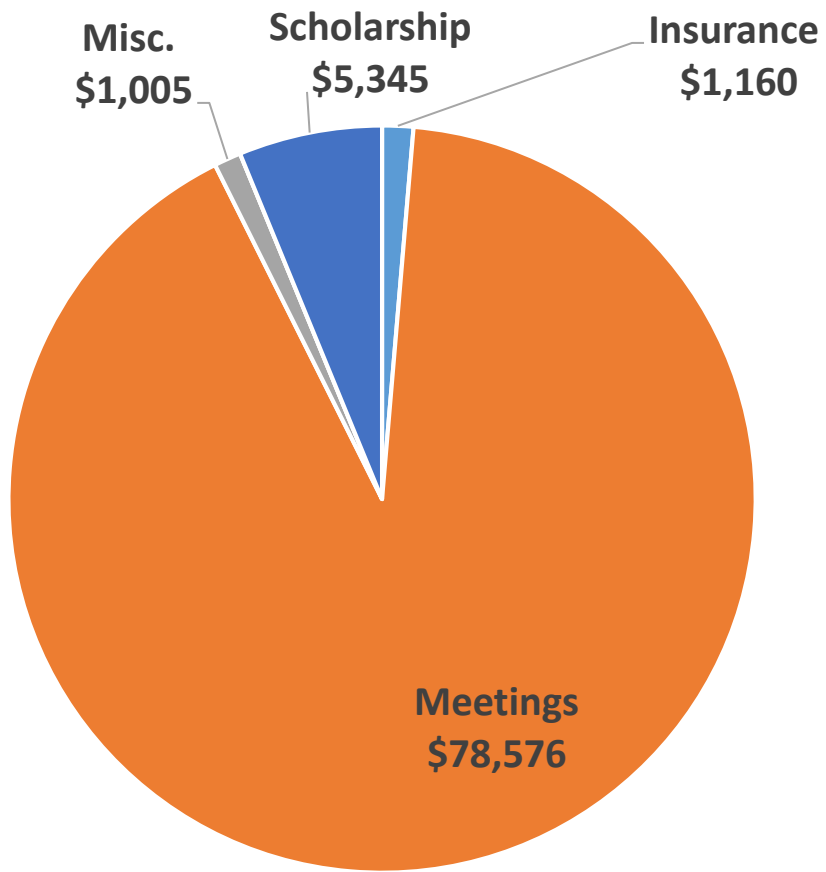
JAN. 1 CASH BALANCE



FY 2015	Income	FY 2016
\$8,865	Member Dues	\$9,936
(\$673.72)	Investments	\$3,745
\$81,353.17	Meetings	\$76,754
\$89,544	Total	\$90,436
	Expenses	
\$1,160	Insurance	\$1,160
\$83,966	Meetings	\$78,576
\$175	Misc.	\$1,005
\$10,000	OSU Foundation	\$0
\$1,000	Scholarship	\$5,345
\$96,302	Total	\$86,087

2016 INCOME





2016 EXPENSES